

August 19, 1998

To Whom It May Concern

When we decided to sell our Glenview Avenue house in Toronto, a family member suggested that we contact the team of Bill and Margaret Joyce. Because their agency was small in comparison to the giants in this field, we were hesitant to enlist their services in conducting one of the largest transactions in our lives. Our hesitancy vanished upon meeting them in our home, although friends and, not surprisingly, other realtors recommended that we select a larger and more widely known realty agency in order to obtain the best selling price in the shortest time.

Looking back on the way in which the Joyce team worked with us, we know that we made the right decision. They offered sound advice about getting the house ready for sale under current house market conditions. Also, two agents, working with energy and enthusiasm, were able to conduct three open houses in four days, thereby offering as much exposure as possible and pointing out to prospective buyers how our house would fit into their lifestyle.

Contrary to expectations based on the experience of others who have sold their homes, the selling of our house was not a prolonged and stressful experience. The fact that the house was sold only five days after being listed for sale and at a price considerably higher than our asking price offers proof that we could not have made a better choice of realtor. Indeed, our satisfaction in dealing with Margaret and Bill is such that we would not hesitate to recommend both of them as the realty team to represent clients in one of the most important transactions of their lives.

Willard Brehaut
Carol Brehaut